

CHANAKYA

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May not be able to repay due in the near future: DHFL to stock exchanges

Crisis-hit Dewan Housing Finance (DHFL) has informed the stock exchanges that it may not be able to repay due in the near future as the firm is in talks with lenders on the resolution plan they have submitted.

"We, however, would like to reiterate that the company remains committed to resolving the issues being faced by it and is making all-round efforts to work out a resolution plan which will be in the best interest of all stakeholders," the company said.

DHFL has submitted its resolution plan before the lenders who have signed the inter-creditor agreement. In an exchange filing on Tuesday, DHFL said the draft plan, made in consultation with a special committee and EY, its financial

advisor, was submitted to the lenders.



Banks have an exposure of Rs 40,600 crore to DHFL as on March 31, while the firm has an obligation of Rs 45,380 crore towards those holding its bonds and debentures. DHFL's total liabilities are to the tune of Rs 90,000 crore.

In the plan by DHFL, creditors may not have to take a haircut on the principal loan

exposure to it. Moreover, the mortgage lender has sought fresh loans of Rs 1,200-Rs 1,500 crore a month, which will be backed by loans the firm will extend upon restarting of its business.

It has also sought moratorium on these fresh loans. DHFL is also seeking fresh lines of credit from banks and National Housing Bank for restarting its retail lending business.

The mortgage lender has been facing liquidity crisis since September 2018 after IL&FS defaulted on its debt obligations. However, Rs 41,000 crore has been discharged by the company as towards its financial obligations despite acute funding problem.

Coffee Day board appoints EY for audit; to choose strategic advisor soon

The board of directors at Coffee Day Enterprises has appointed EY to scrutinise the books of accounts of the company along with its subsidiaries in the light of the purported letter written by the chain's founder V G Siddhartha, who was found dead in mysterious circumstances last month. The company made the disclosure in a regulatory filing on Thursday after a board meeting.

The board has also decided to appoint a person of eminence or a reputed firm as its strategic corporate advisor for determining the strategic direction for the firm.

The Coffee Day founder had claimed that none of his team, auditors, senior management or the board was aware of his personal financial transactions. Although the veracity of the letter is under investigation, such claims had raised doubts on the existence of unknown financial transactions beyond the knowledge of the board. Industry experts said EY was likely to conduct a forensic audit to find out if there was any off-the-book transactions without the knowledge of the key management and auditors.

"EY is likely to look at the forensics of the book, because the board also needs to know

the right picture. This is a positive sign," said Shiram Subramanian, founder of corporate governance advisory firm InGovern. "Also, the decision to rope in a strategic advisor is timely because it can provide a direction. However, these are just initial steps and we have to wait for the outcome of the EY audit to form a view."

Sources privy to the development said that EY was selected because it was the only audit firm among the big ones which had not acted as an auditor for Coffee Day Enterprises or its 45 subsidiaries.

The mandate of the audit firm includes all kinds of audits including forensic one, they added. In its last board meet held on July 31, the board had roped in law firm Cyril Amarchand Mangaldas as its legal counsel to advise on related matters.

During Thursday's marathon board meet, stretching for more than six hours, Malavika Hegde, wife of late Coffee Day founder, was appointed as an additional member of the executive committee. Currently, the executive committee is vested with all the powers of then chairman and CEO and comprises the group's interim chairman S V Ranganath, chairman of real estate

subsidiary Tanglin Nitin Bagmane and group CFO R Ram Mohan.

Among directors, Albert Hieronimus - an independent director on the board - had flown down from Germany to Bengaluru to attend Thursday's meet while Sanjay Nayar, the country head of KKR and a nominee director, joined through audio conference. Malavika Hegde was not able to attend the meet as she had to attend some rituals in Chikmagalur, which is the home town of Coffee Day founder.

However, according to industry watchers, the outcome of the board meeting was devoid of any specifics regarding deleveraging the balance sheet of the firm. "This is vague because it is not clear whether they will explore to sell it or continue with the expansion or go for fundraising," an analyst said. Sources close to the company had earlier told Business Standard that the company was considering monetising its Global Village tech park located off Mysore Road in Bengaluru to reduce its debt to around Rs 3,000 crore from Rs 6,500 crore now. The company was also looking at roping in a strategic investor in the coffee retail chain business. However, Thursday's meet was silent on such strategic moves.

De-risking exercise: Piramal reduces exposure to residential real estate

Piramal Enterprises has reduced its exposure to residential real estate, as part of its strategy to de-risk its portfolio.

Piramal's exposure to Lodha has reduced to Rs 3,180 crore from Rs 4,300 crore in October 2018, and it plans to reduce it further to Rs 2,600 crore by September 2019, said Khushru Jijina, managing director of Piramal Capital & Housing Finance, in an earnings call with investors.

Since March this year, exposure to Lodha has dropped by over Rs 700 crore, of which Rs 532 crore was from down-selling to Goldman Sachs and the balance through repayments and pre-payments

from the company itself, said Jijina.

Piramal Capital, the financing arm of Piramal



Enterprises, has a loan book of Rs 56,605 crore, which grew 20 per cent year-on-year in the June quarter. Jijina said exposure to Mumbai-based Nirmal group is down to Rs 7 crore now from the peak of Rs 200 crore. He said Piramal

completely recovered its loan from another firm LG Yardscape. Piramal has been reducing exposure to real estate and increasing the share of non-real estate since the September quarter of FY19, to de-risk its portfolio. Non-banking financial companies, including Piramal Capital faced a liquidity crunch after the IL&FS default last year.

Developers have also seen liquidity crunch since August last year, as NBFCs stopped lending to them. This, coupled with lower sales, have hit developers badly. The overall share of real estate loans dropped to 63 per cent in March last year, while the share of retail loans rose to 11 per cent.

De Beers targets young India to boost sales of diamond ornaments, solitaire

With its Forevermark brand launched in India, De Beers targets young India to boost its sales of diamond ornaments and solitaire.

Speaking on the sidelines of India International Jewellery Show (IIJS) 2019, Paul Rowley, executive vice-president, De Beers Group, said, "The ongoing US-China trade war has provided a good opportunity to tap immense of unexploited opportunity in India with its young, vibrant, and enthusiastic people exist here to gift a piece of diamond."

Over the years, Forevermark has achieved tremendous success in India with huge consumer acceptance. To tap the potential De Beers has allocated \$10 million on marketing. Globally, the United States consumes nearly 50 per cent of the world diamond jewellery manufacturing followed by China 13 per cent and India 6-7 per cent.

"There is a lot of uncertainty in the world

NMDC plans special purpose vehicles with state

Public sector mining major NMDC will have Special Purpose Vehicles (SPVs) with the governments of Jharkhand and Karnataka to set up steel factories.

Its annual report said so. Company officials were not available for comment.

Its SPV in Jharkhand has already selected the site and applied for allocation of land, water and power. In Karnataka, NMDC says, it has acquired around 2,800 acres.

NMDC has also sought (from the Union government) iron ore allocation in Jharkhand and Karnataka for this purpose.

After land acquisition, water and power allocation and iron ore linkage, the SPV will invite a strategic partner to develop and construct the steel plant.

As part of a value addition project, NMDC is already setting up a pelletisation unit and an integrated steel plant of three million tonnes annual

Birla Corp partners Infosys to take digitisation, automation further

Birla Corporation has engaged IT services major, Infosys, over a three-month period to advise the firm on the scope of digitisation, which is poised to improve overall efficiency and productivity in this MP Birla Group flagship company.

Infosys will be analysing the entire technological set up in the firm and talk to every department over their concerns and requirements for seamless functioning.

Thereafter, the IT behemoth

diamond jewellery trade today due to the ongoing trade war between the United States and China. The trade war should see a resolution sooner than later. The entire trade should come together to tap the untapped potential in which India can play a major role," said Rowley.

De Beers which contributes nearly 35 per cent of the world rough diamond supplies, has projected to cut production of rough diamond supply in 2019 to 31 million carats from 35 last year.

Russian company Alrosa has also cut its diamond supply to the meet the demand which is currently under pressure due to the unfavourable global economic condition.

"With the demand situation is not favourable, we have only two choices: cut supply or lower prices. We have lowered our rough diamond supplies to create a demand hunger which we believe will come soon," said Evgeny Agureev, Director, United Selling Organisation, Alrosa.

capacity (mtpa) in Chhattisgarh. This plant is close to completion.

On the mining side, to meet steel sector demand, NMDC plans to augment its production capacity of iron ore to 67 mtpa, from 43 mtpa now. A joint venture (JV) company with CMDC is also expected to start production in the near future. The JV is planning to develop 15 mtpa in mines.

The backdrop is the Union government thrust on more spending for infrastructure, auguring well for the steel industry and, thereby, the iron ore sector. Persistent demand should help NMDC improve its sales volume and operating earnings margin.

Coupled with growing urbanisation, rising income levels of the burgeoning middle class, state initiatives such as Make-in-India, freight corridors, 100 smart cities, rural electrification and housing for all by 2022, NMDC sees a bright future for the mining and steel industry, says the company.

will suggest scope of further improvement. It comes at a time when Birla Corporation is planning to put in place its own platform and scale up its control tower, which will track the entire lifecycle of logistics.

"We have engaged Infosys under a three-month programme and they will do a holistic analysis to find out the scope of further improvement in our digital initiative," Sandip Ranjan Ghose, the company's chief operating officer said.

Mercedes-Benz launches new finance schemes to attract buyers in dull market

Mercedes-Benz India, the luxury car market leader, has launched a slew of aggressive schemes for owning or leasing a vehicle to attract buyers in a dull market.

A 'Wishbox' scheme includes a zero and lower down payment plan; also, an aggressive offer that allows customers to own two cars in a span of four years. With the new offers, the India arm of the German entity hopes to 'financially empower the customer' and 'invoke confidence and create additional traction'.

The automobile market in India is currently facing one of its worst slowdowns in two decades. An overall slowing in consumption, exacerbated by a liquidity issue, has weighed on sentiment, pushing auto sales into a slow lane for a year.

Luxury cars — defined as those priced above Rs 2.5 million each and accounting for only 1 per cent of total passenger vehicle sales — haven't been spared. Mercedes sales in India saw a year-on-year drop of 18.6 per cent to

6,561 units in the first six months of 2019. "We are introducing some industry-first mobility solutions with the aim of bringing back the much-needed customer confidence, by offering them financial flexibility related to their car purchase," said Martin Schwenk, managing director,

under which the customer makes a down payment of 25 per cent of the value of the car and then three annual payments of 25 per cent each.

The zero down payment offer is another finance scheme which aims to lower the entry barrier for buyers by reducing the down payment. The regular down payment goes up to 40 per cent, including margin, tax and insurance. Under the new scheme, the customer pays only the road tax and avails of equated monthly instalments (EMIs) at a low interest rate for 60 months.



Mercedes-Benz India.

The Wishbox has five primary features, named Key-to-Key Change, 25-25-25, Zero Down Payment, Star Agility+, and Comprehensive Insurance.

Applicable on its GLE and GLS SUVs, the Key-to-Key offer allows two upgrades at no extra cost, even as the customer always gets to own the latest product offering. The 25-25-25 scheme is a finance offer

'Star Agility+' offers up to 40 per cent lower EMI costs, inclusive of maintenance, warranty and assured buyback. For instance, if someone is opting for a C-Class vehicle with a three-year loan tenure, the standard loan EMI would be Rs 135,000 (without maintenance). Instead, under the new programme, the EMI will be Rs 82,000, including maintenance. Comprehensive Insurance offers two years of a complementary insurance programme.

Sprinter Dutee Chand strikes two-year endorsement deal with Puma

Sprinter Dutee Chand, who won India's first gold at the World University Games last month, on Thursday signed up with Puma, her first brand endorsement deal.

The endorsement is for two years and will see Chand lend her name to a range of custom-made sportswear from the firm. She will feature in advertising for Puma, firm's India Managing Director Abhishek Ganguly said.

While Ganguly did not specify the size of the deal, celebrity managers said Dutee's endorsement would be around ~30-50 lakh for the two-year period. Chand is also the first from the lesbian, gay, bisexual, transgender, and queer (LGBTQ) in India to bag a significant endorsement.

"Her endorsement will give companies the confidence to sign up celebrities from the LGBTQ community," said Indranil Das Blah, founding partner, Kwan Entertainment.

The firm said it was helping Chand with her training needs

to qualify for next year's Tokyo Olympics.



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NOTICE

Pursuant to Regulation 47(1)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Notice is hereby given that meeting of Board of Directors of the Company is scheduled on Wednesday, 14th August, 2019 at 5:00 P.M. at the registered office of the Company, inter-alia to consider and approve Financial Statements for the quarter ended on 30th June, 2019. Further Details will be available at company's website http://dynaind.com/investors_zone.html and on BSE's website <http://www.bseindia.com/stock-share-price/dynamic-industries-td/dynaind/524818/>

By Order of the Board
Sd/-
Deepak Chokshi
Chairman

Date : 8th August, 2019
Place : Ahmedabad

REDEX PROTECH LIMITED
CIN - L31100GJ1991PLC016557
Corporate Office : Parshwanath Business Park, Near Prahladnagar Garden, Satellite, Ahmedabad
PH: 079-26584080, 26587009

EXTRACT FROM THE STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30.06.2019 (Rs. in Lacs)

| Sr. no | PARTICULARS | Quarter ended on 30th June, 2019 | For the year ended on 31st March, 2019 | Corresponding 3 Months Ended on 30th June 2018 |
|--------|--|----------------------------------|--|--|
| 1 | Total income from operations | 8.22 | 8.2 | 8.23 |
| 2 | Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items) | -5.86 | 1.43 | -0.57 |
| 3 | Net Profit / (Loss) for the period before Tax (after Exceptional and/or Extraordinary items) | -5.86 | 1.43 | -0.57 |
| 4 | Net Profit / (Loss) for the period after Tax (after Exceptional and/or Extraordinary items) | -5.82 | 1.07 | -0.53 |
| 5 | Total Comprehensive Income for the period [Comprising Profit/(loss) for the period (after tax) and other Comprehensive Income (after tax)] | -5.82 | 1.07 | -0.53 |
| 6 | Equity Share Capital | 672.12 | 672.12 | 672.12 |
| 7 | Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of Previous Year | | -162.9 | |
| 8 | Earnings Per Share (of Rs. 10 / - each) (for continuing and discontinued operations) | -0.09 | 0.02 | -0.01 |
| | Basic : | 0 | 0 | 0 |
| | Diluted : | | | |

Notes:

1. The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchange under Regulation 33 of SEBI (Listing and Other Disclosure Requirements) Regulation, 2015. The full Format of the financial Results are available on the Stock Exchange website (www.bseindia.com) and on the Company website (www.redexprotech.com)

2. The result of the Quarter ended on 30th June, 2019 were reviewed by the Audit Committee and approved by the Board of Director at its meeting held on 9th August, 2019.

By Order of the Board of Directors
For, Redex Protech Limited
SD/-
Mr. Gnanesh Bhagat
Managing Director
DIN - 00115076

Place : Ahmedabad
Date : 09/08/2019